FieldSense

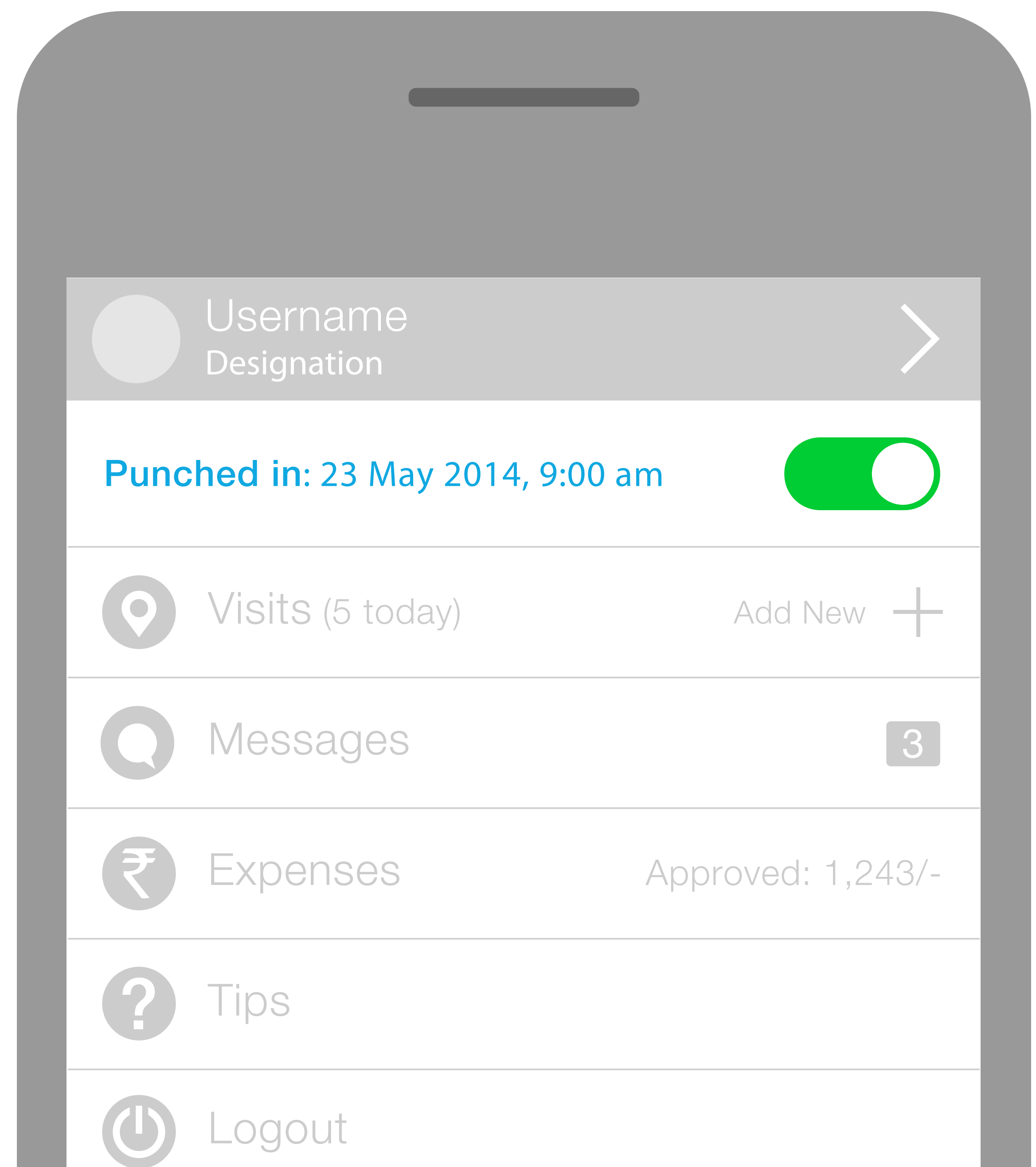
How to make your Field Force more Productive and Accountable.

Mobile Application

FieldSense | Mobile App

Punch Into and Out of Work Directly from the Field.

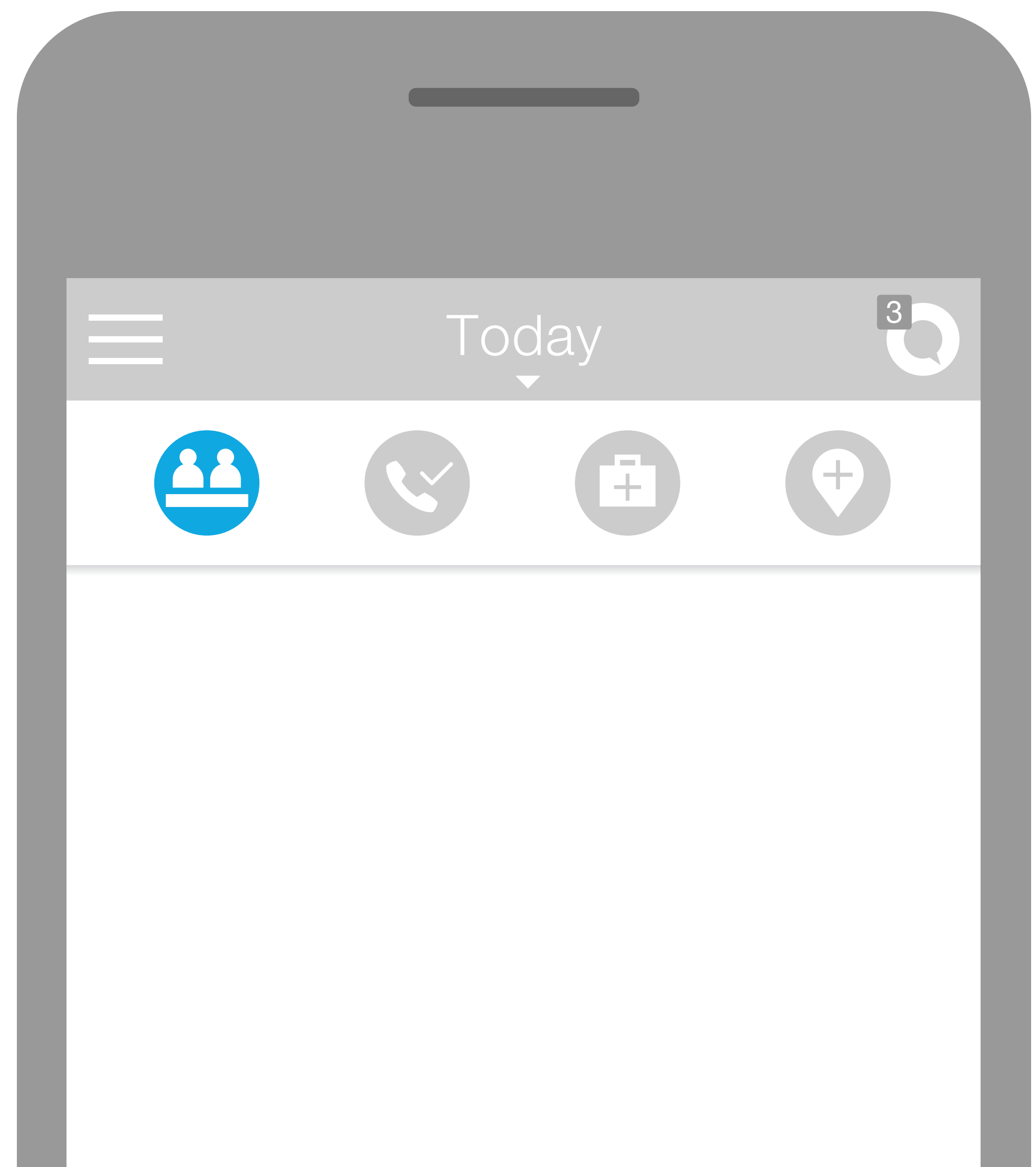
Your field force doesn’t need to come in to their office only to sign the attendance muster - so they get to start work earlier.



FieldSense | Mobile App

Check Into and Out of Meetings

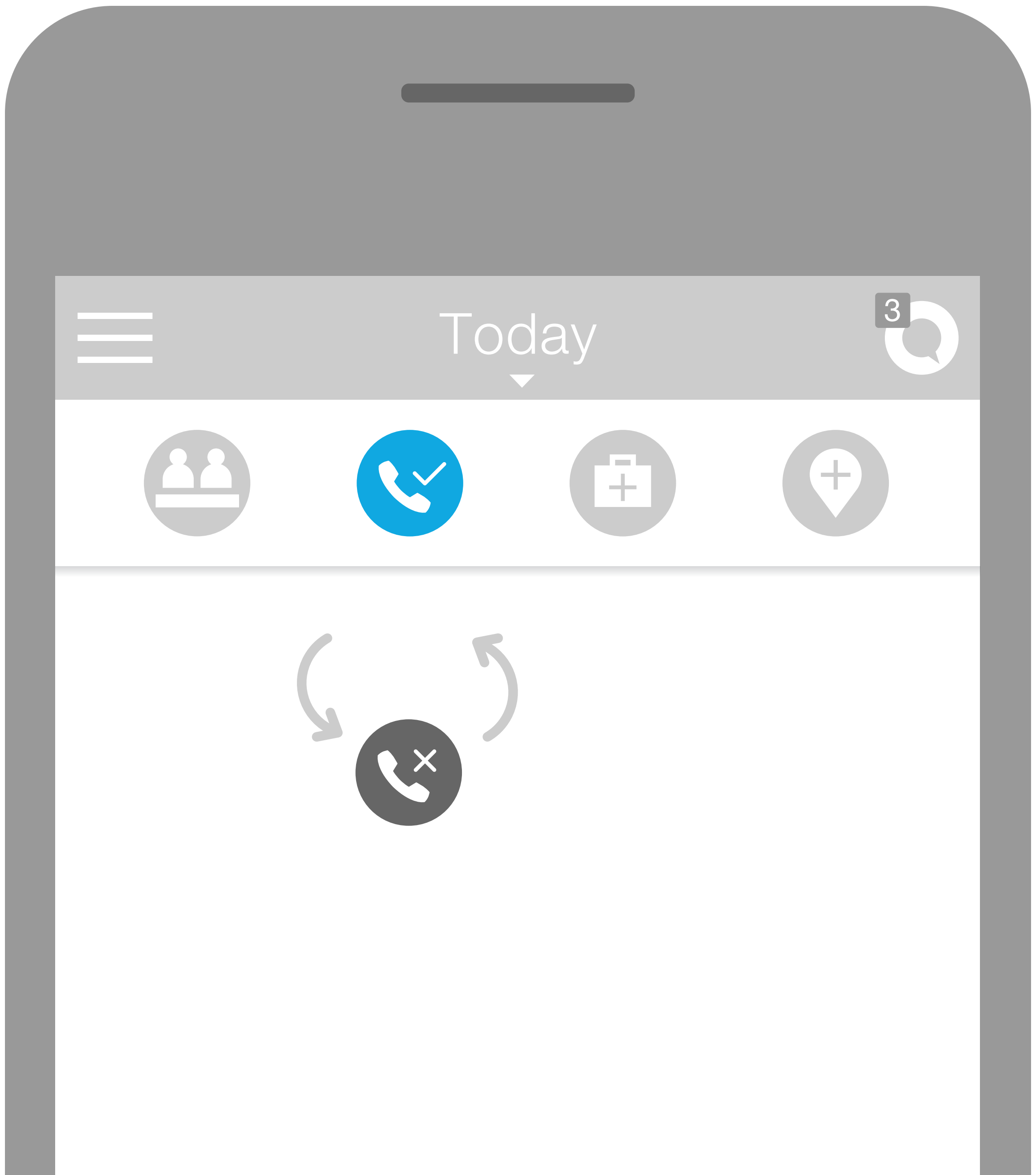
The 'I'm in a Meeting' status serves multiple purposes - as a 'Do Not Disturb' status for the field staff; as a status indicator for the Manager on whether the day is going as planned…
… and this automatically gets recorded in the daily activity report for the staff, saving time!



FieldSense | Mobile App

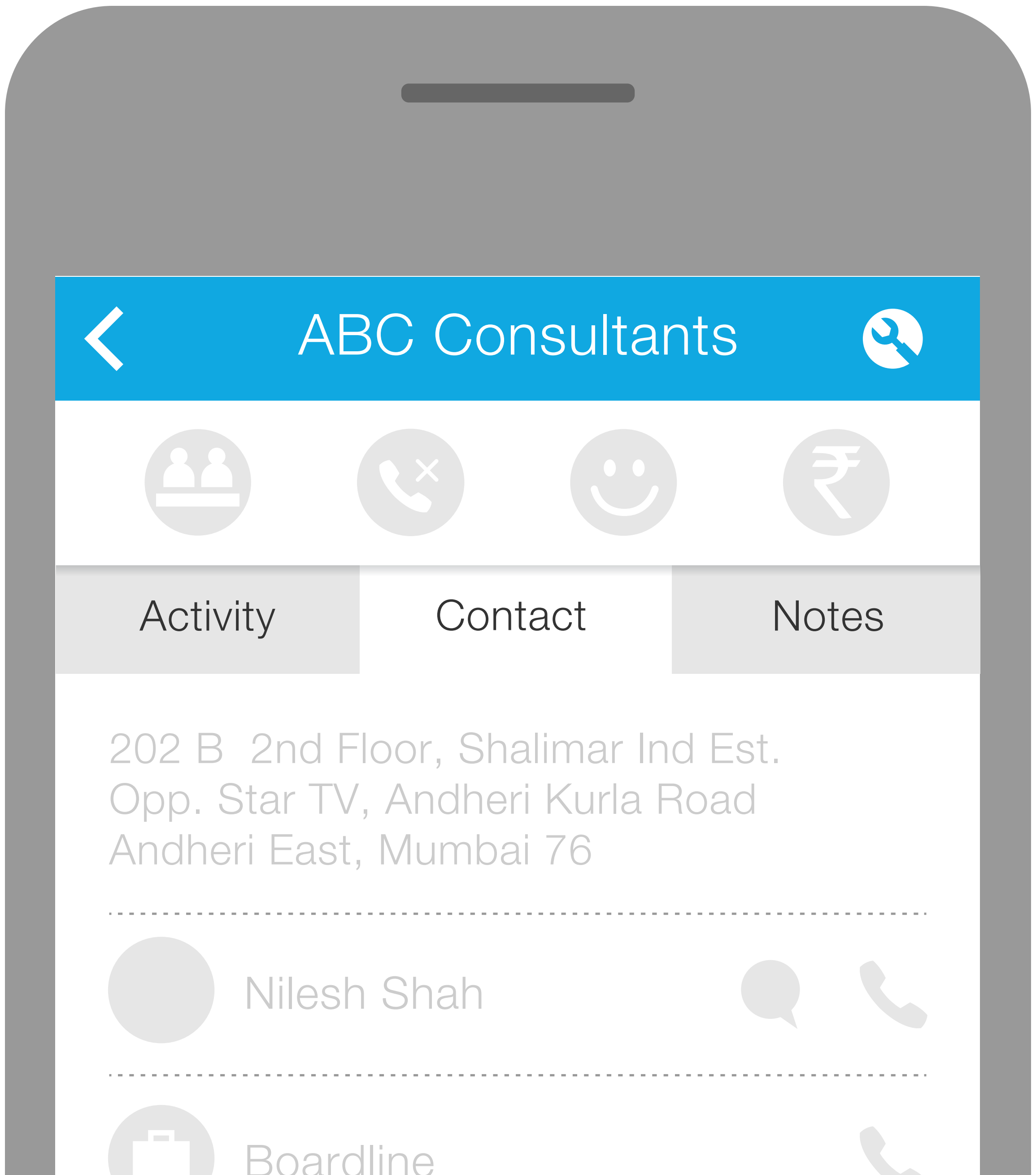
Set “Can’t Take Calls” When Busy

An additional status-flag for the field force who do not wish to be disturbed during their call/visit.
And the Manager can analyse if the staff is misusing this feature...



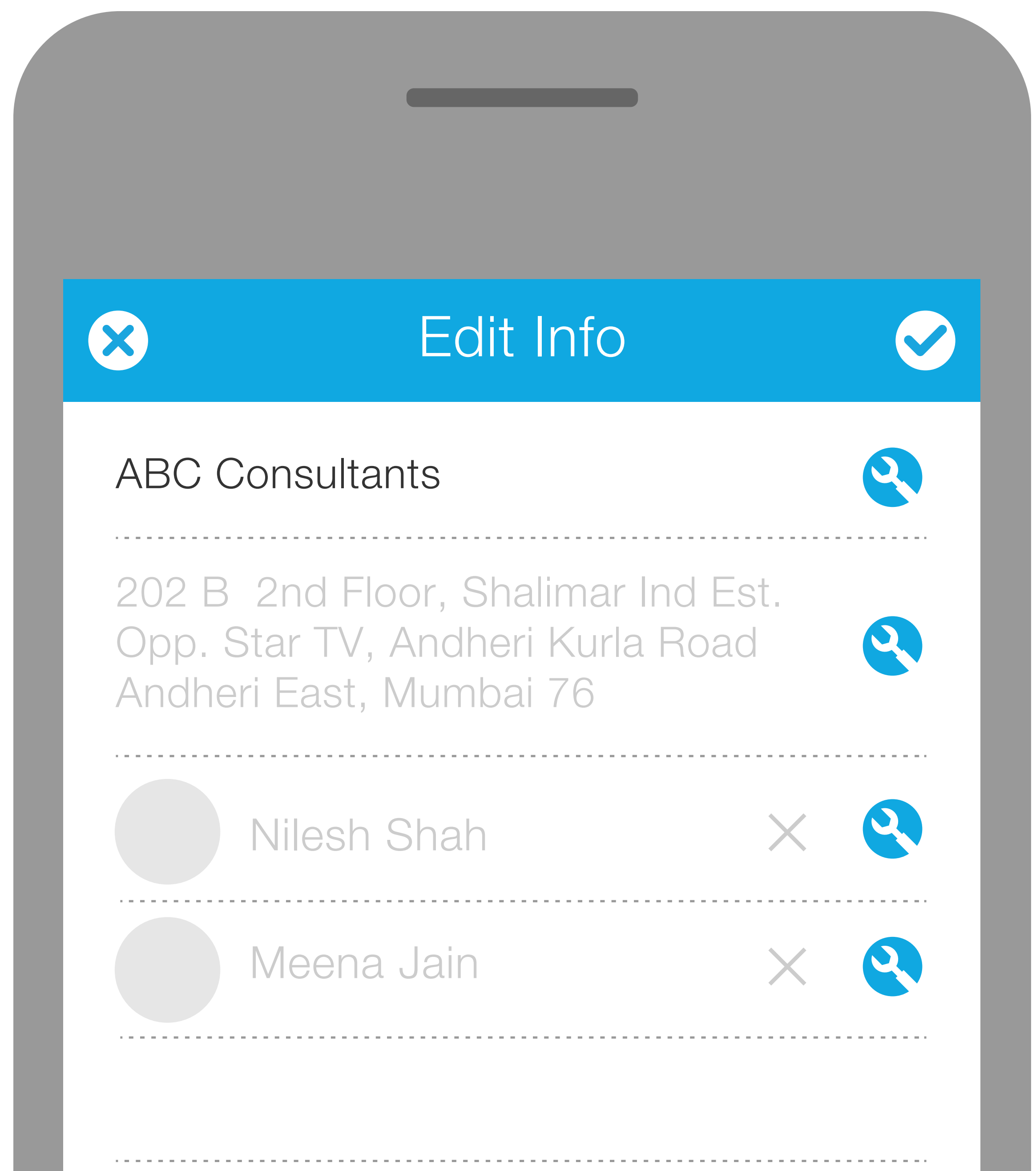
Refer Up-to-date Customer Details

Your field force gets to check all relevant information relating to an account - activities performed by everyone on the team, special notes on purchase history, etc on-demand, from the field. Because timely information can make all the difference.



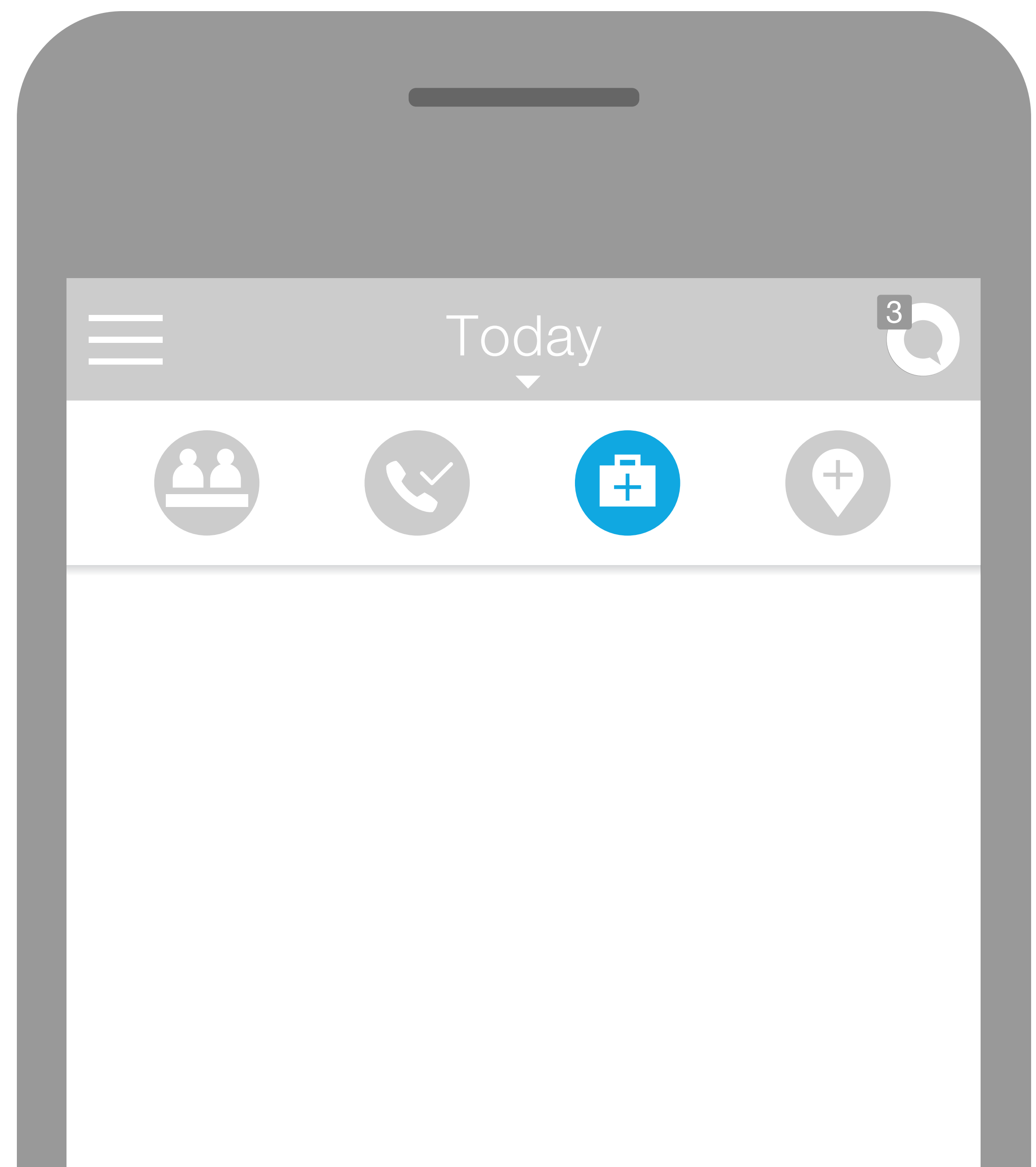
Update Customer Data

While addresses may not change frequently, people do - and keeping Contact information updated is an ongoing job. Now your field force can enter up-to-date information - while they wait for the meeting.
And for integrity and validation, they can click a photograph of the visiting card and attach this to the contact.



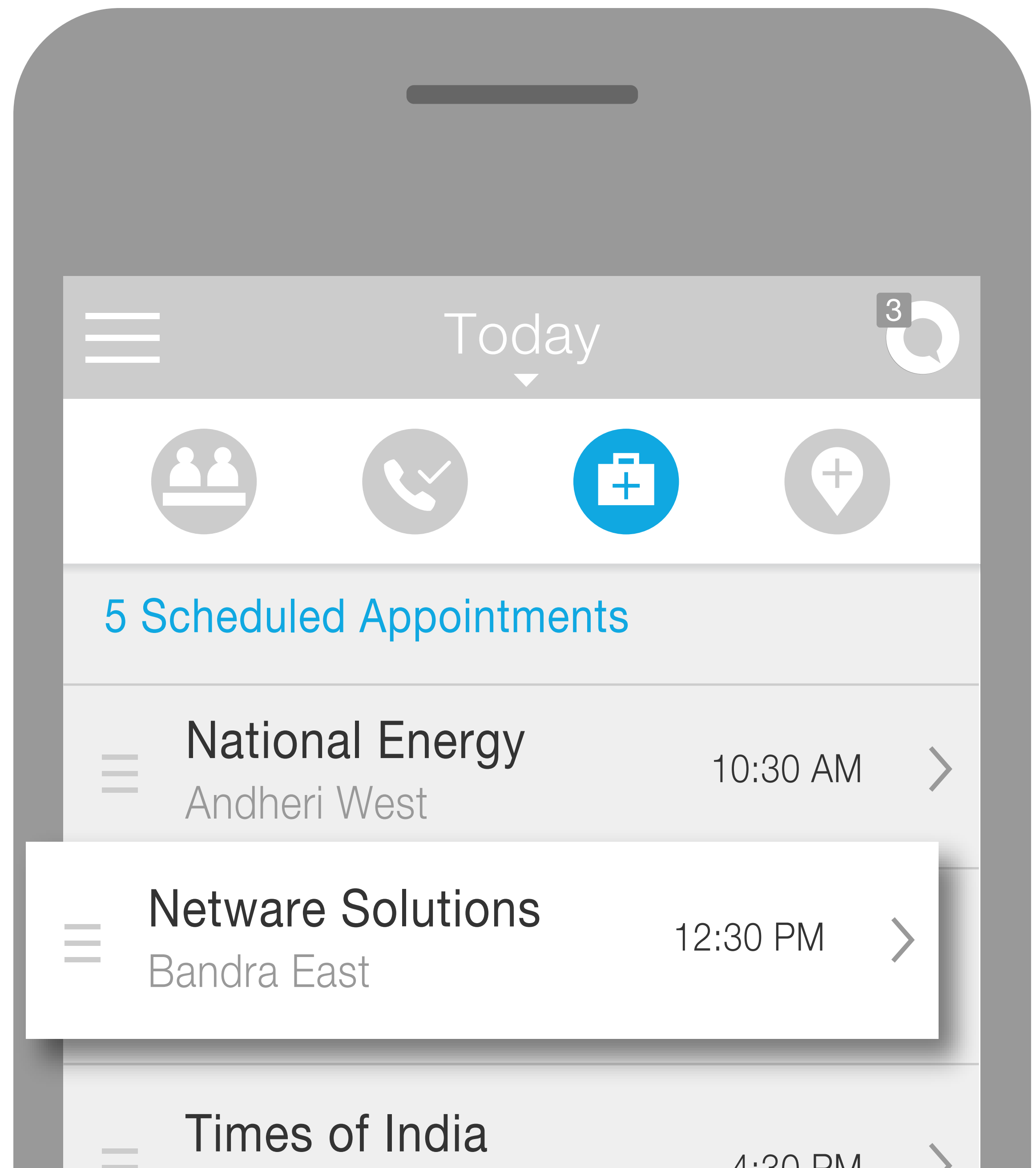
Schedule Visits on the Fly

There are times when a scheduled meeting gets cancelled. FieldSense lets your staff quickly locate other customers in the vicinity, see when they were last visited, and identify who would be the best to visit during the free time - with full contact information and past activity details!
And the new visit gets automatically incorporated into his daily activity report - of course!



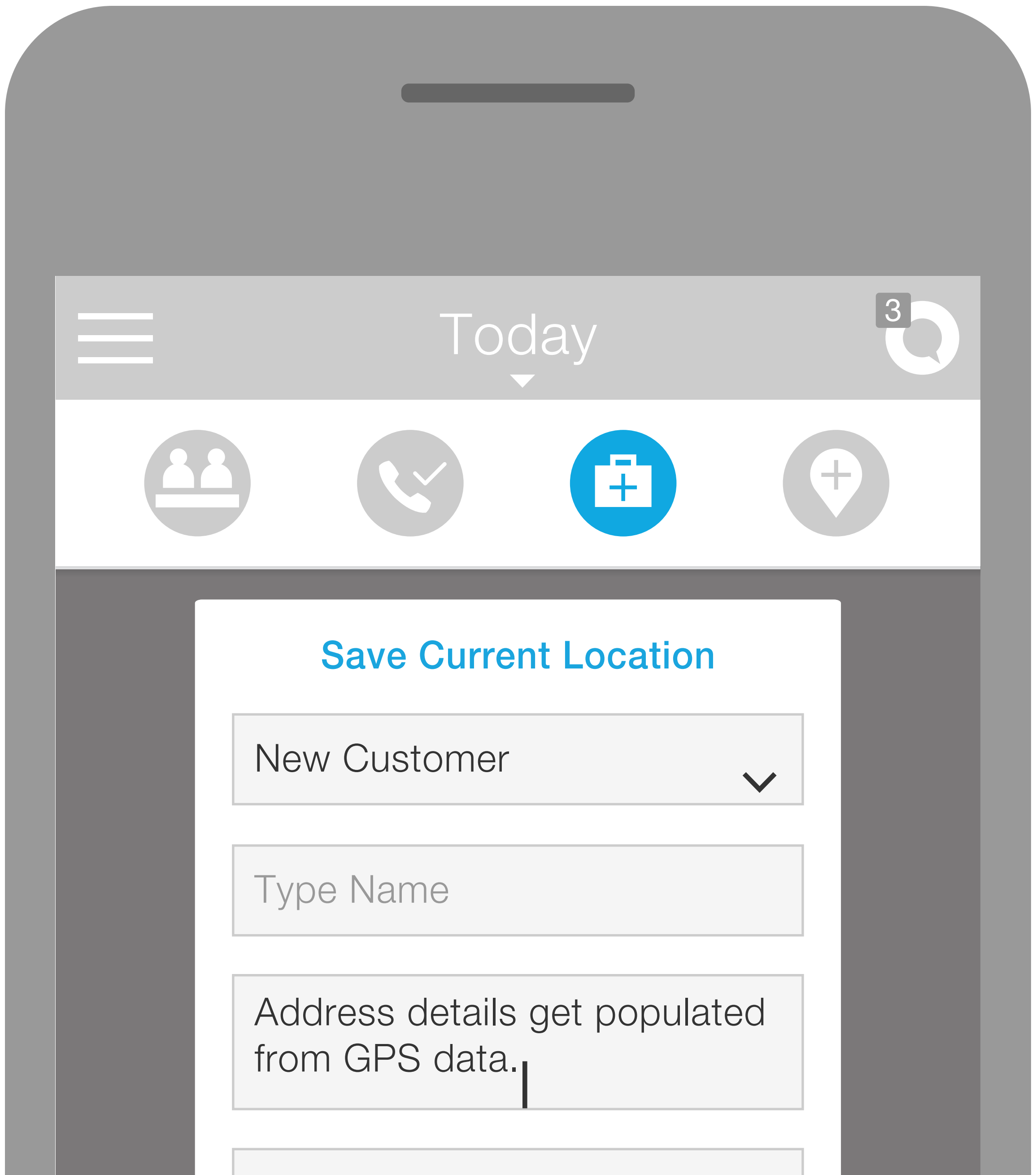
Reschedule a Meeting On the Fly

FieldSense lets you drag-and-drop meetings to reschedule them, quickly and conveniently, and the rescheduling gets automatically reflected in the daily activity report. And the Manager can analyze the data on all rescheduled meetings to identify patterns (coming soon).



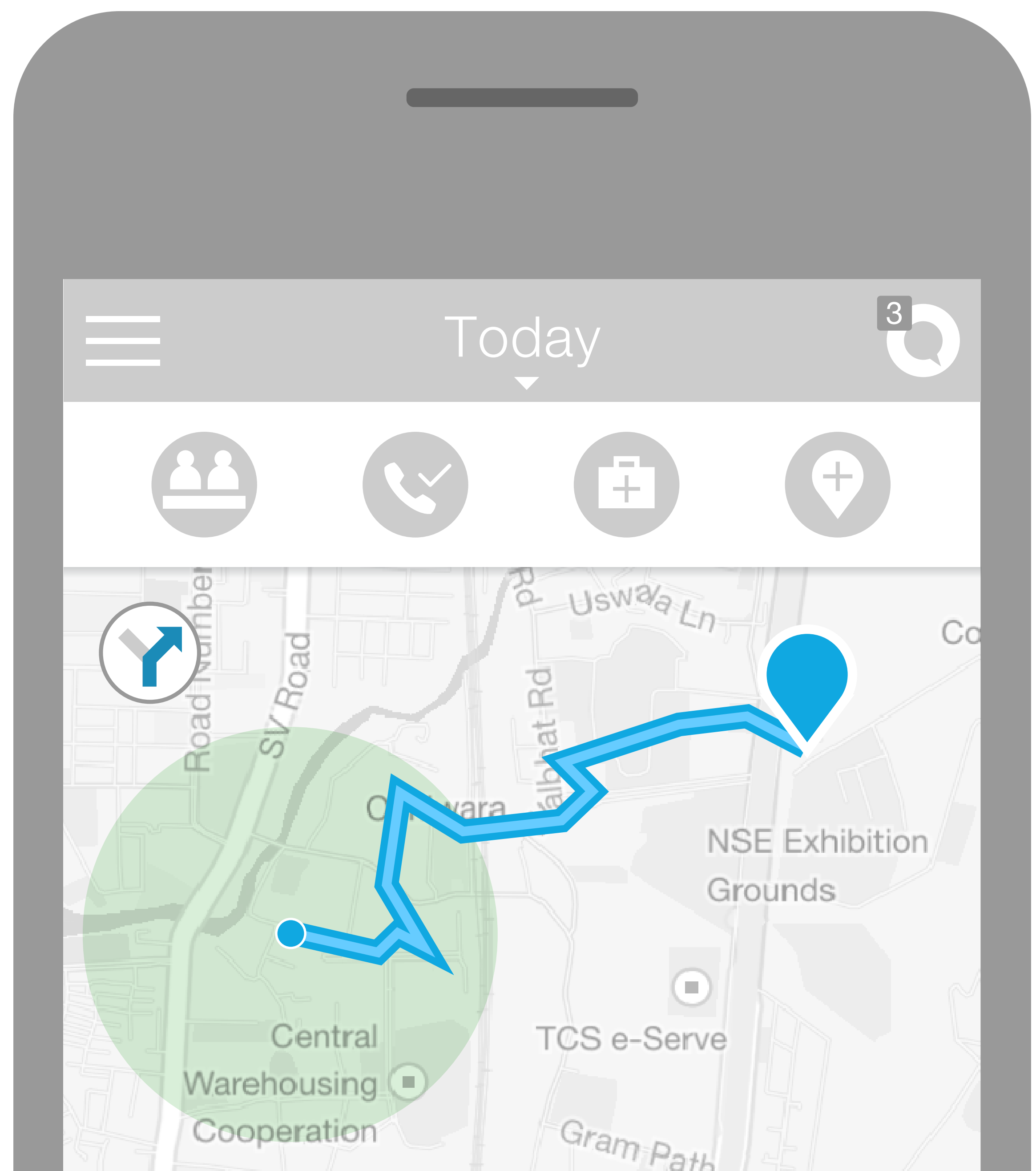
Use Current Location as Address

Ensuring that customer addresses are systematically added to the database is challenge for most sales organisations. And then ensuring that these are kept up-to-date is an even bigger challenge.
FieldSense auto-fills location address from GPS-data, making it virtually impossible for your sales team to duck recording address information for new customers.



View Locations and Get Directions

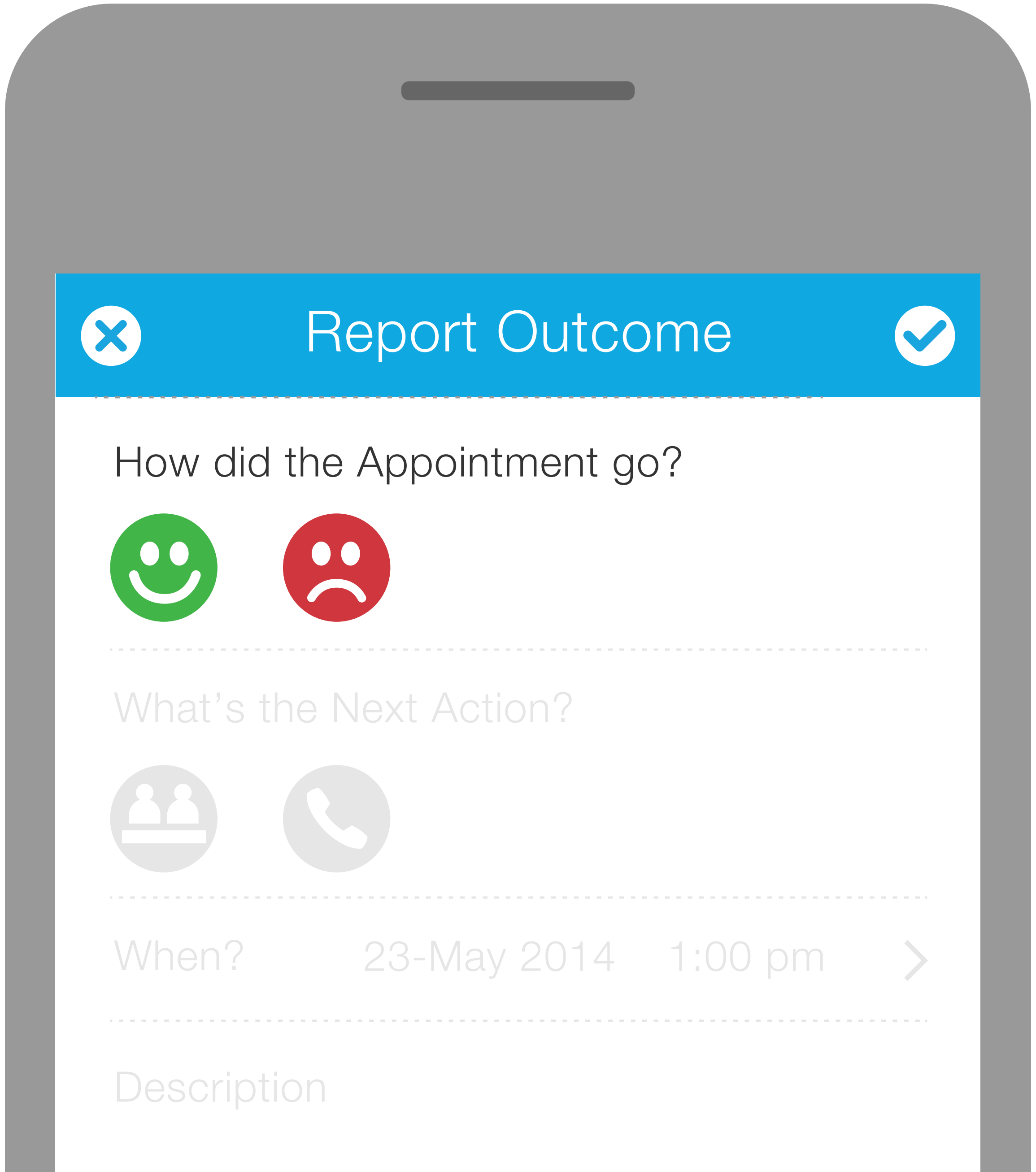
FieldSense allows your team and Managers to check the geographical spread of their visit plan for the day. And also provides turn-by-turn navigation assistance to each meeting location - a time-saver when it's a first-time visit.



FieldSense | Mobile App

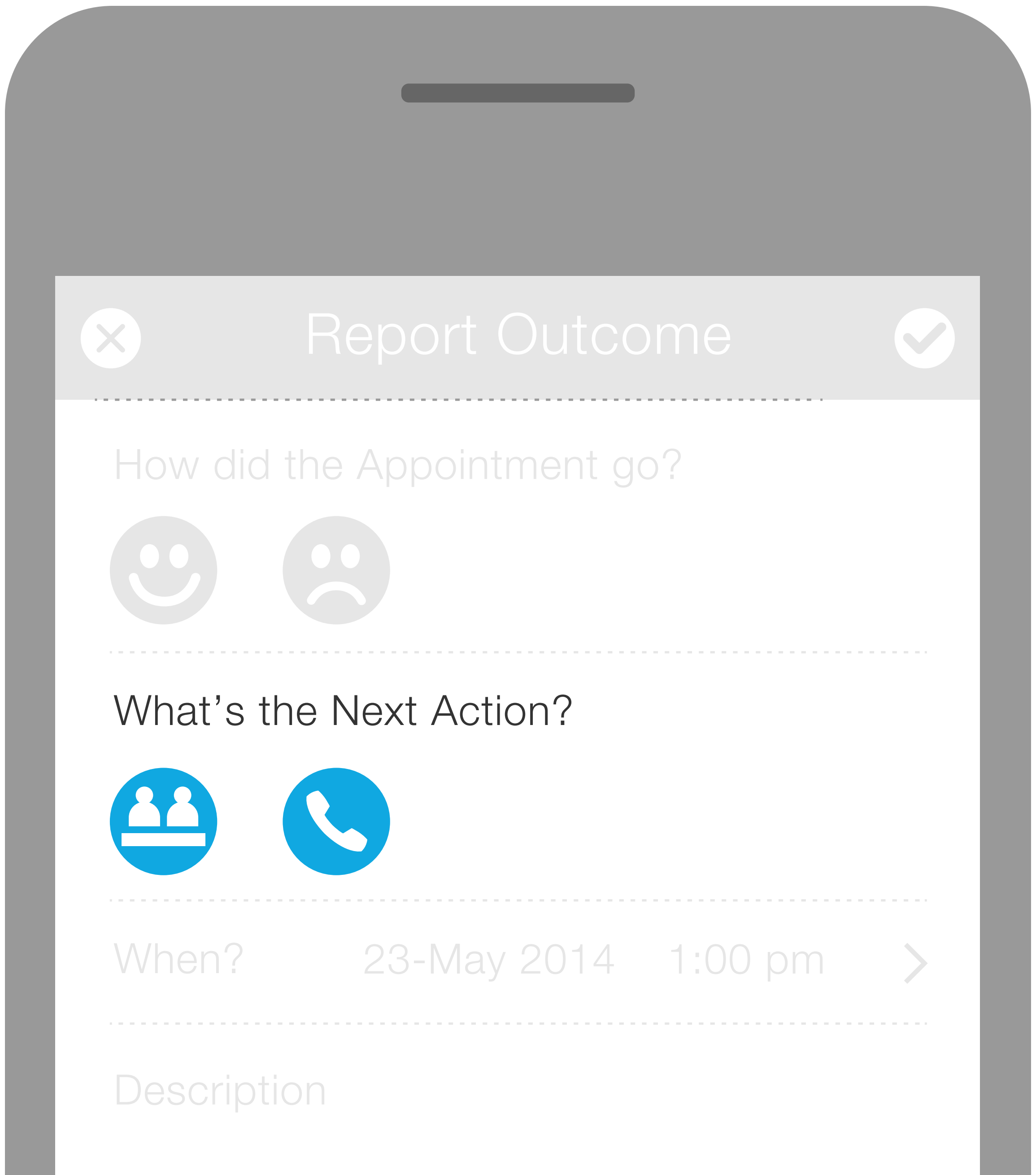
Record Visit Details

Your field force can now record and submit their activity reports from the field - improved productivity.
And better yet, Managers will appreciated the structured information that now becomes available including Outcomes - Successful/Unsuccessful….



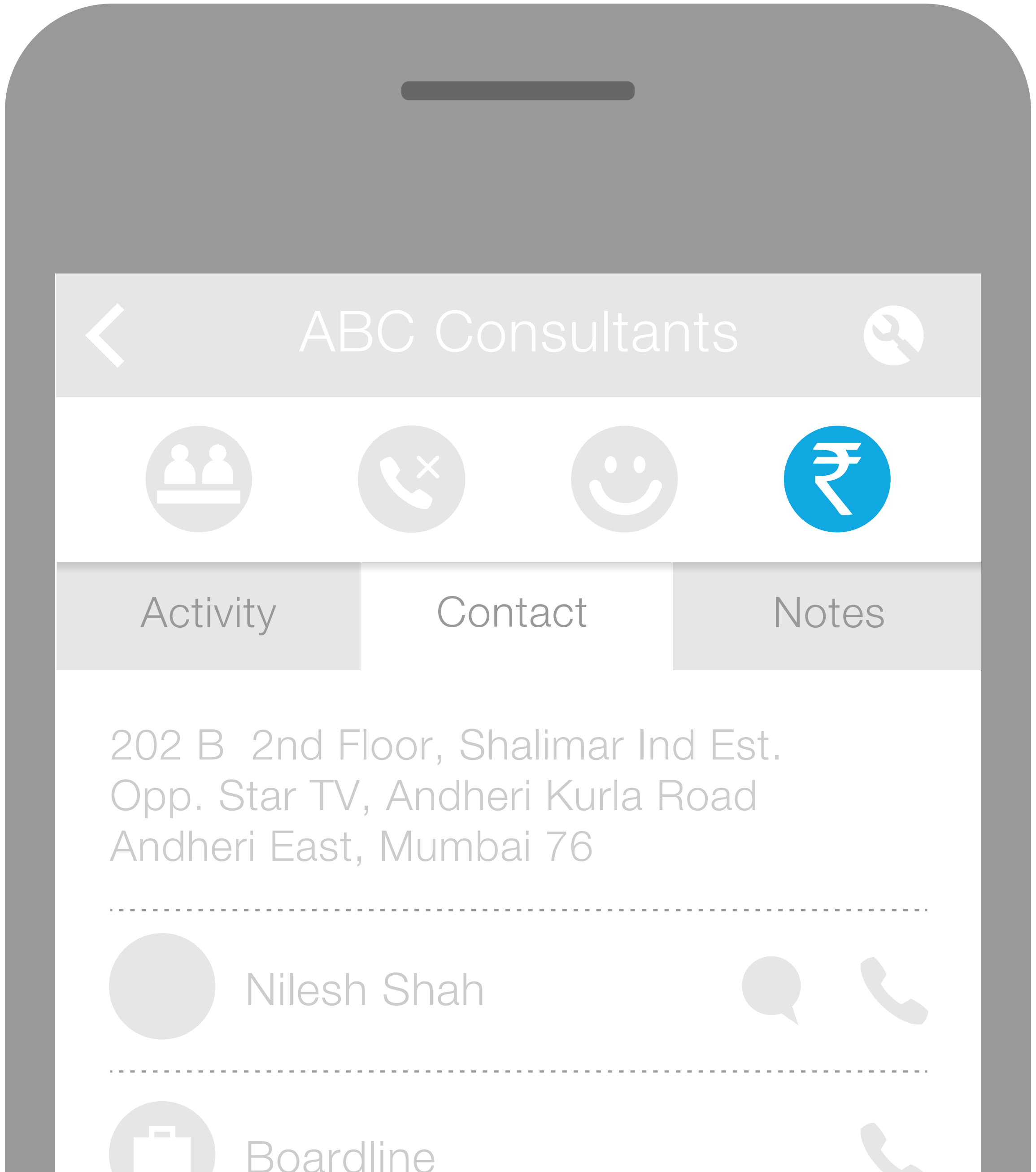
Record Visit Details

… clearly specify the next action required, along with a date-time and description.
This allows Managers to more effectively analyze the productivity of visits.



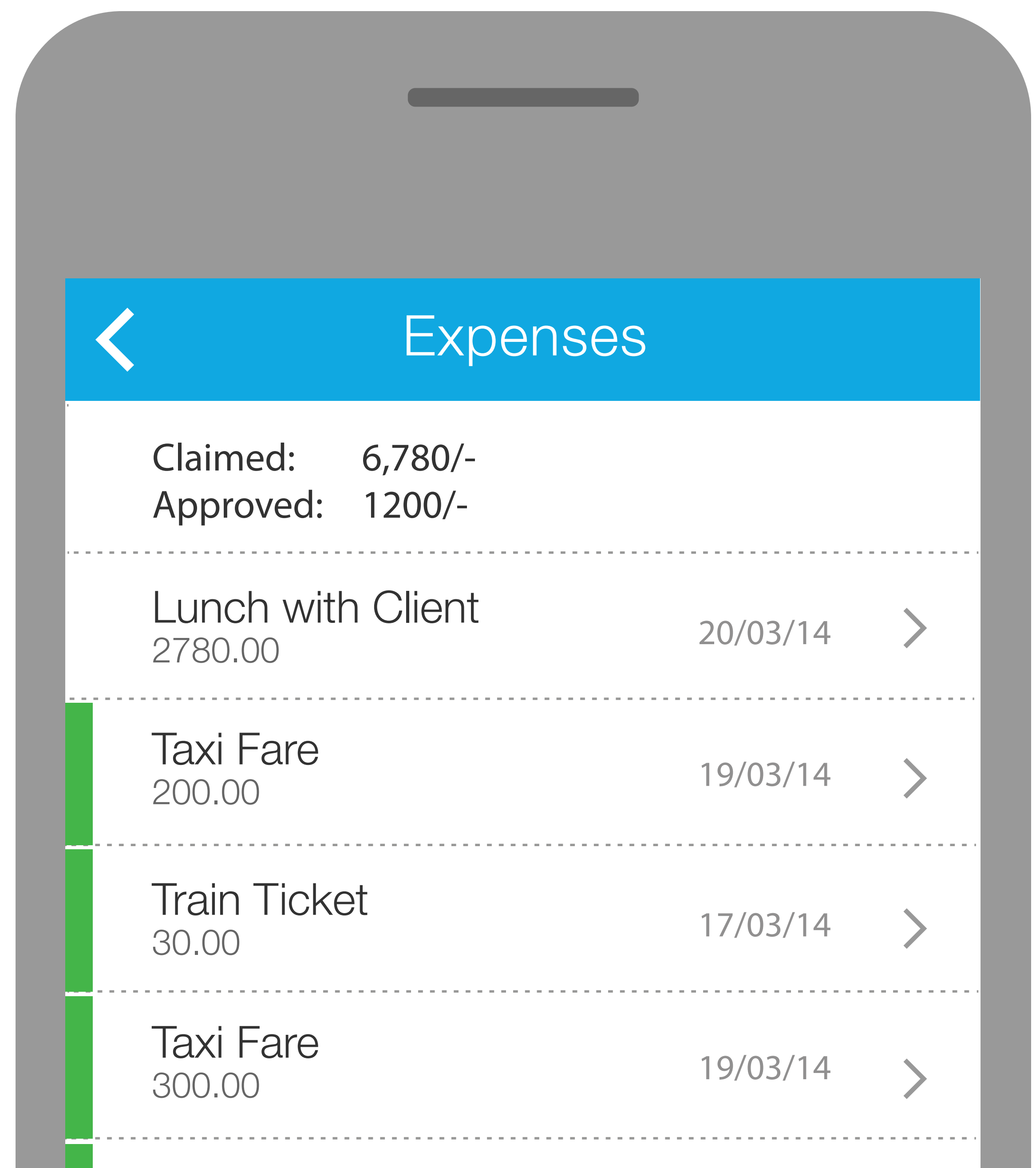
Claim Expense Reimbursements

Your field force can now submit all their expense reimbursement claims from within FieldSense, and linked to visits - making it extremely convenient for Managers to monitor, analyse and approve.
FieldSense also lets them click photographs of of food bills and travel tickets to help maintain a digital trail (and backup) of financial records, which the Accounts team will also appreciate.



Complete Reimbursement Workflow

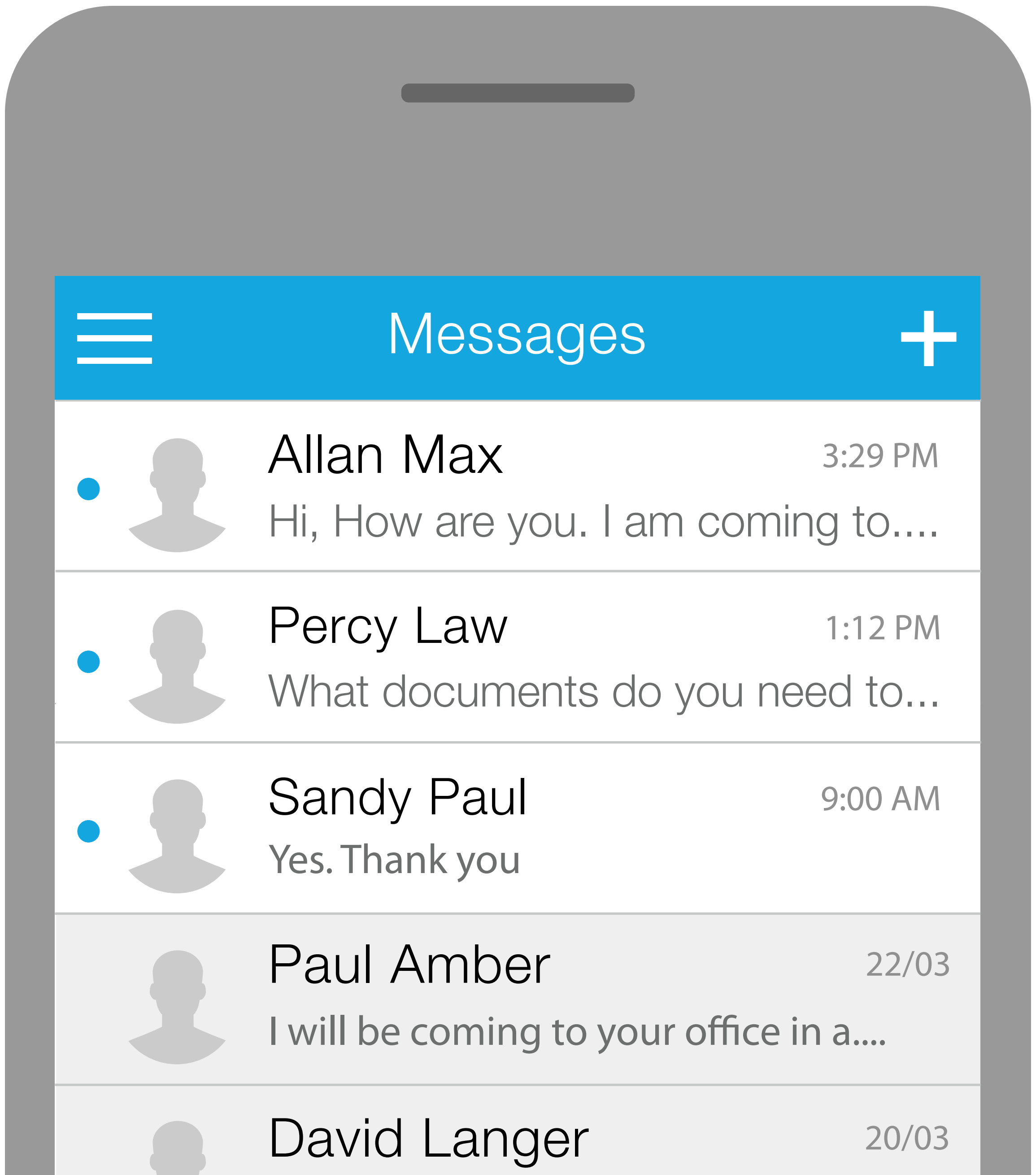
The expense reimbursement workflow lets Managers deal with claims quickly because a claim cannot be submitted unless all necessary information is provided.
And the field force can check on the status of their reimbursement claims quickly and conveniently from within FieldSense



FieldSense | Mobile App

Send and Receive Instant Messages with FieldSense

FieldSense enables your field force to send/receive real-time updates from colleagues/Managers through instant messaging. And since these messages are also saved for future reference, you'll never hear “Did you put it on email?” - making life simpler for you and your field force!

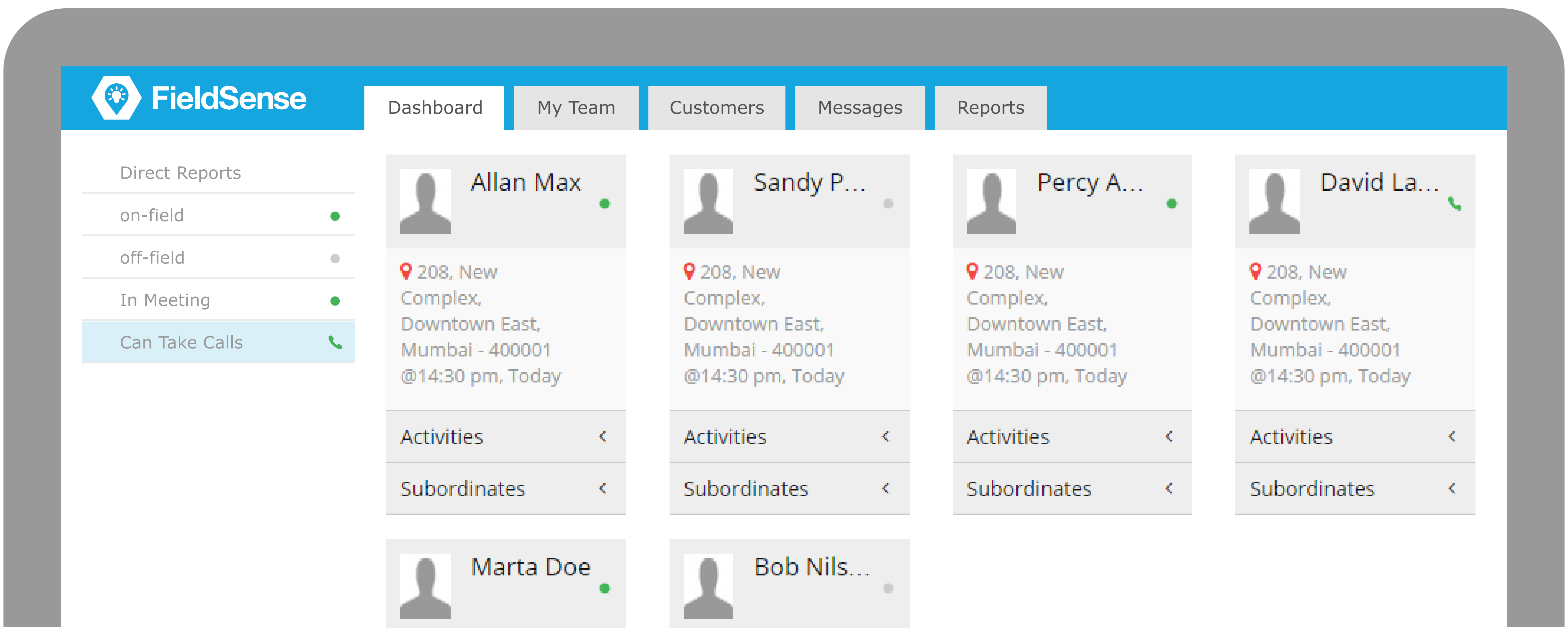


Web Application

FieldSense | Web App

Your field force's Activity Summary - At a Glance.

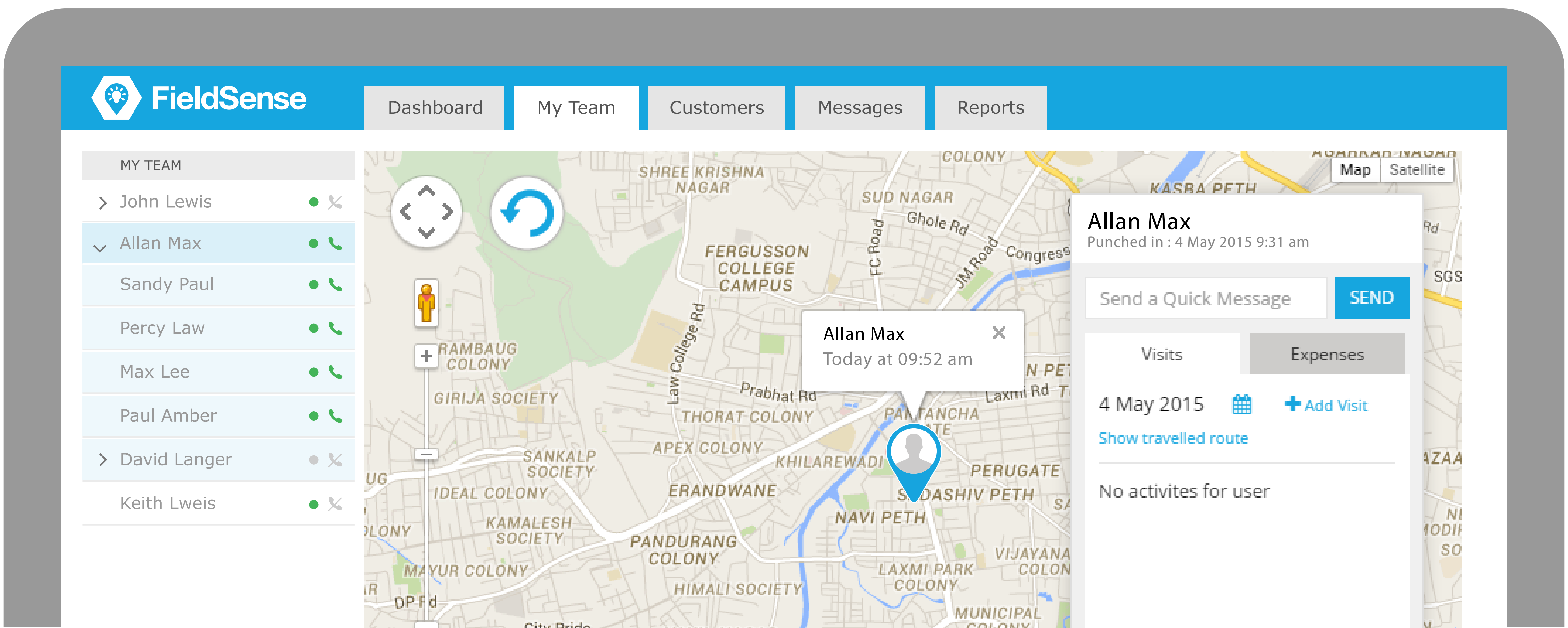
The Dashboard provides you with an overview of your field force along with their availability and present location. You can view your teams grouped by team-leaders, status of your direct reportees and the online status of their subordinates



FieldSense | Web App

Stay Connected with your Team - At all times!

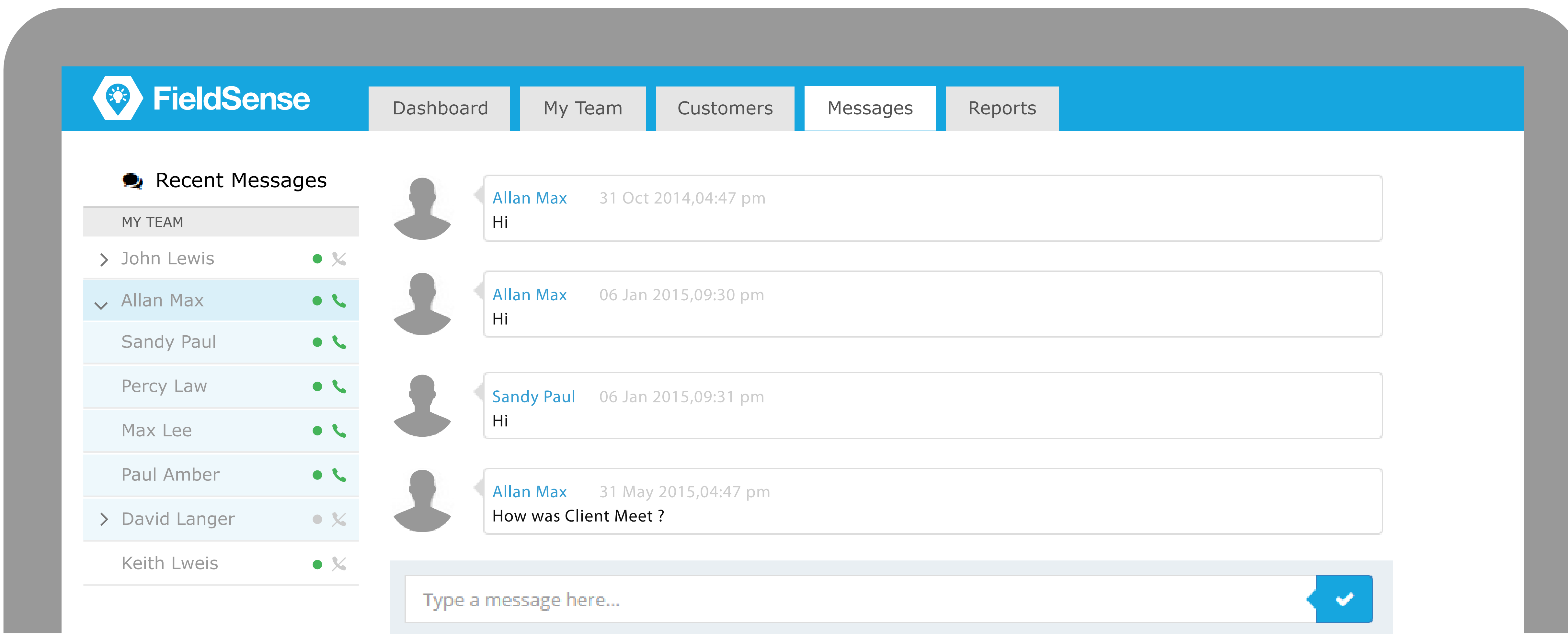
FieldSense pinpoints the present location of your field force, along with information on their scheduled visits and activity updates - so you can dynamically deploy idle resources to productive assignments.



FieldSense | Web App

Instant Messaging across Platforms

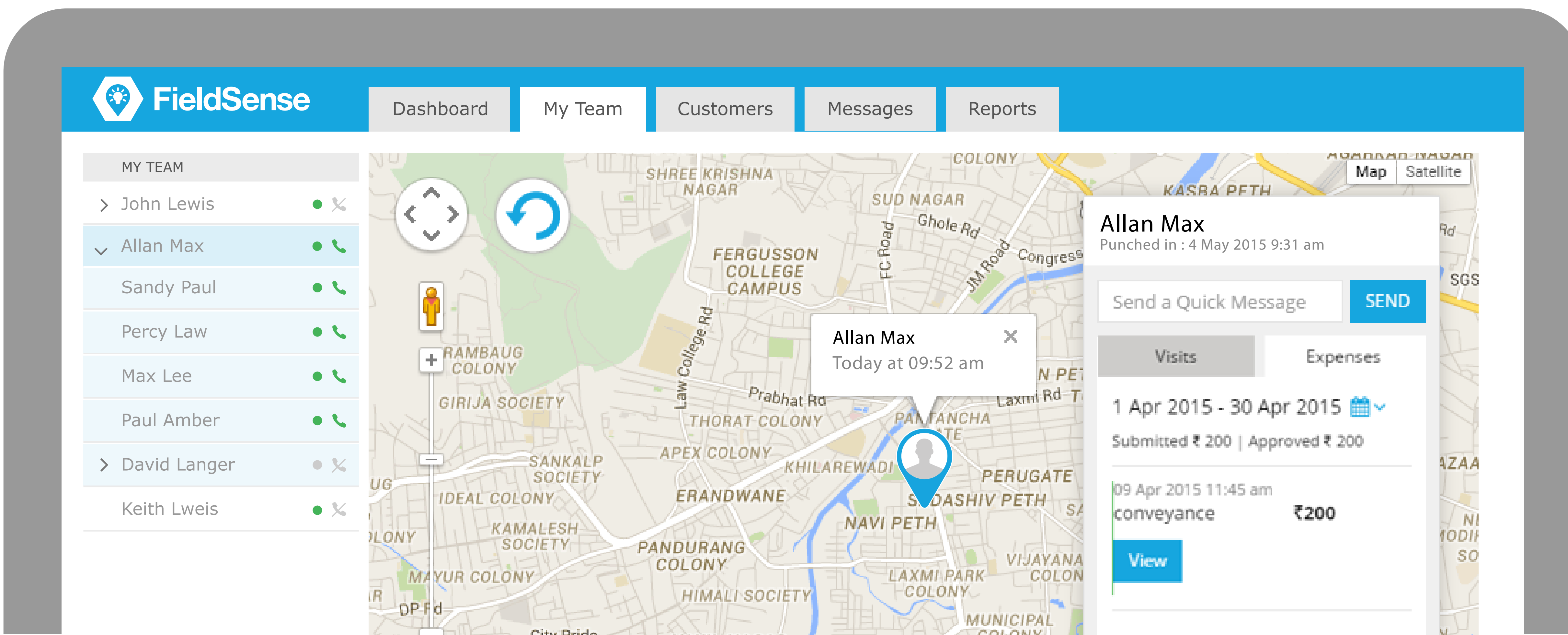
FieldSense lets you interact with your field force in real-time, based on their location and context. Which allows you to send out any last-minute information conveniently, securely and privately - with delivery notifications to confirm timely receipt. And all messages are also stored in FieldSense for future access.



FieldSense | Web App

Experience Greater Accountability accross all Expense Claims

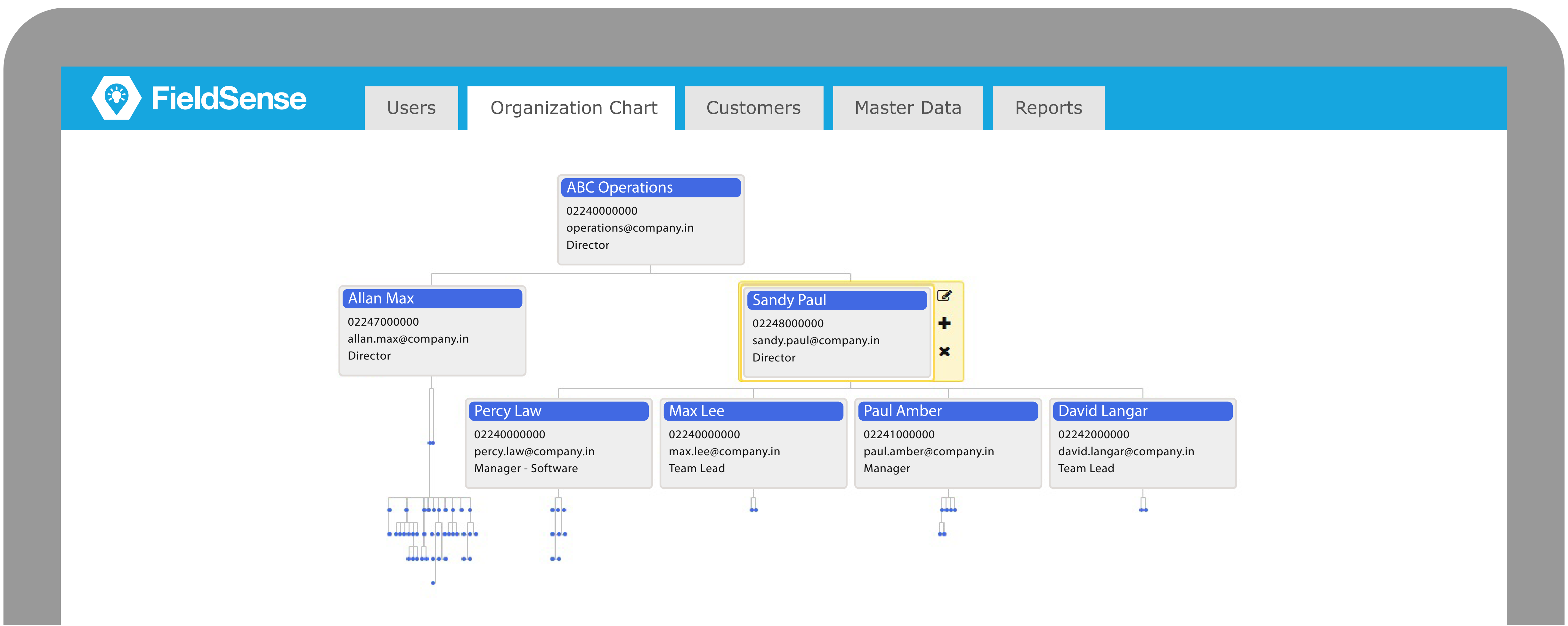
FieldSense lets you seamlessly link expense claims to field visits with location-validation - making your reimbursement process completely transparent and accountable. It also lets your field force view the status of their reimbursement claims at their convenience, and stay updated.



FieldSense | Web App

Maintain your Reporting Structure.

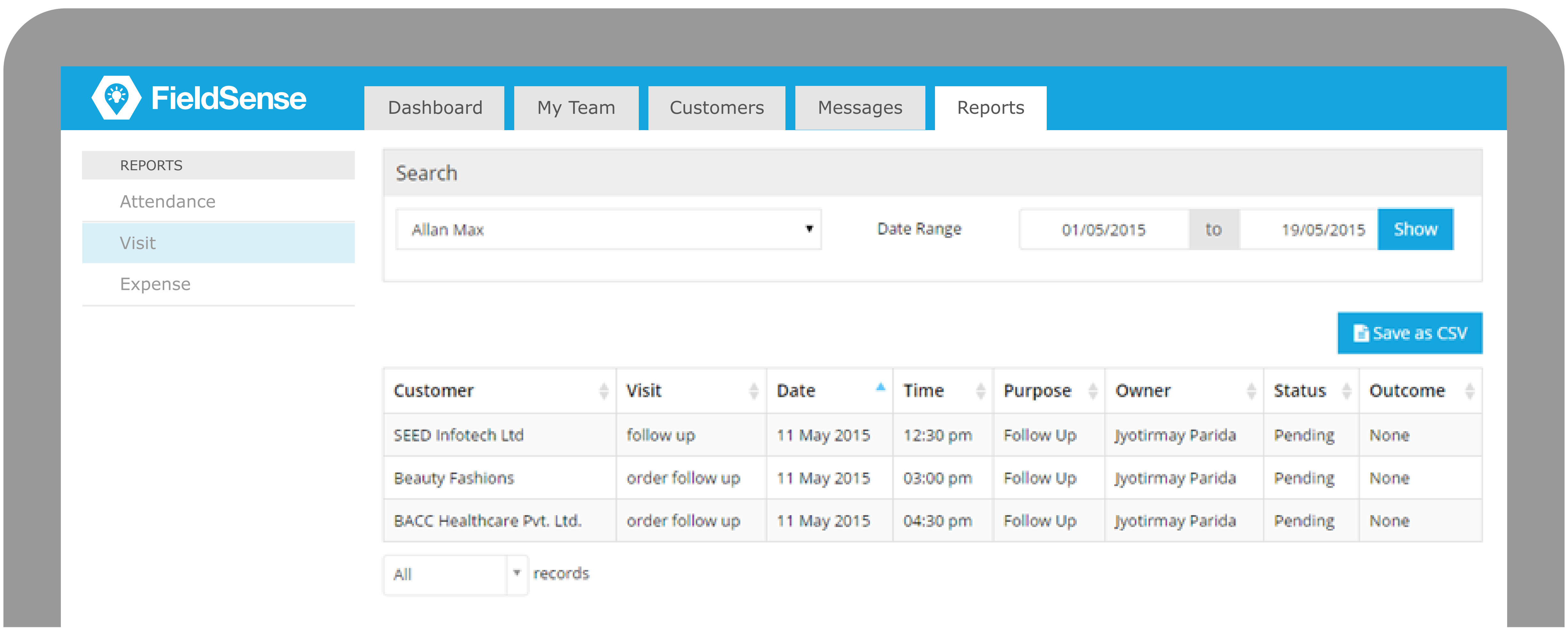
FieldSense lets you replicate your entire corporate structure so you can define who reports to whom - exactly the way it is in your organizational hierarchy. This forms the foundation of the FieldSense mobile app - enabling Managers/team-leaders to supervise their subordinates.



FieldSense | Web App

Attendance, Visit and Expense Reports - For your Entire Field Force

FieldSense enables you to extract and export Attendance and Expense Report for your teams, without having to rely on any additional systems or processes. And since you have all the supporting data with you, there’s absolutely no scope for ambiguity.



Thank You

To know more, please visit www.fieldsense.in
In case you have any further queries, feel free to drop a mail to support@qlc.in and we'll get in touch with you.
For a demo or commercials, please drop a mail to info@qlc.in

QLC™

www.qlc.in